JOB VACANCY

Service & Account Manager S&L Energie-Projekte B.V.

Successful and ambitious professional

Company
S&L Energie-Projekte B.V. is part of the STORM Group. Together with her sister companies S&L Energie-Projekte GmbH (Spelle, Germany) and S&L Energie-Projekte S.r.l. (Sommacampagna, Italy) S&L Energie-Projekte is the largest GE Waukesha Distributor in Europe, representing the GE-Waukesha engine brand in Germany, Austria, Switzerland, the Netherlands, Belgium and Italy. Our workshop in Spelle is a „Waukesha Certified Engine Rebuilding Facility”. S&L Energie-Projekte B.V., directly responsible for Belgium and the Netherlands, was founded early 2012 and is based in Geldermalsen, The Netherlands.

Profile
The new service manager is commercially driven, customer focused and has a real service attitude. He or she has a proven history in international oil and gas business and has worked within an engine OEM/dealer company and / or compressor OEM/dealer company in a similar role. Key words that apply to the candidate: people manager, team player, communicator, commercially strong, customer focused, organizer, hands-on, creative, service minded, no 9-5 mentality

Education level: Higher Technical Education (HBO) or MBO+
Computer skills: MS Office, CRM software and preferably ERP LN
Languages: Dutch and English in verbal and writing, preferably also German
In possession of driving license

We are looking for a dedicated and committed colleague to support our service organization and help our company to further develop and improve its market position. The new position of a Service Manager comprises, but is not limited to, the following

- Sales of spare parts and service / repairs / overhauls for Waukesha engines as well as for compressors
- Pro-actively maintain and expand service relations with existing and potential new Waukesha and compressor customers
- Focal contact for Waukesha engine and compressor users and service providers concerning service and parts sales, within the territory as well as international
- Communication with the engine manufacturer to support field campaigns and field tests
- Communication with our HQ and workshop in Spelle, Germany.
- Contact with existing and potential customers about technical matters, overhauls, safety matters etc.
- Maintain intensive contacts especially with the Oil and Gas Industry to strengthen our position.
- Guard, improve and structure maintenance procedures of our products in order to obtain and monitor financial insights / results.
- Support, coordinate and instruct the field service technicians.
- Maintain competences of field service technicians and organize necessary additional training
- Compile calculations, cost estimates and quotations for spare parts, repair and maintenance jobs
- Working in close conjunction with the S&L service supervisor
- Administrative work related to maintenance jobs. Handling of reports. System optimization.
S&L is part of the family company STORM with high standards in quality and customer satisfaction, high social standards and short lines of communication throughout the company.

Through the close cooperation with August Storm, S&L has access to service and overhaul capabilities for other engine brands than Waukesha engines, as well as service competence for compressors of most brands.

We are a company under permanent development and as such we offer opportunities for everyone who wants to participate in our optimization process, which means that the job has the potential to develop through time.